



Contract Lifecycle Management For Sales Operations

Automate the contracting process - Full Salesforce integration enables instant generation of sell-side documents like proposals, MSAs, and other agreements. One-click contract creation and automated approval processes integrated with email, SMS messaging, and e-signature let salespeople keep closing deals while on the road.

Shorten the sales cycle and boost revenue

Turn off the spigot - Let the software keep track of performance obligations, contract end-dates, and renewals as well as ensure accurate invoicing and recommend actions to maximize revenue.

Mine your contract data for the real deal(s) - Contracts represent the single source of truth in commercial activities. Extract and organize data from your contracts to inform every aspect of your business. Build custom dashboards and reports to track KPIs and issue alerts by department, individual, customer, or any other variable.

Providing flexible business solutions that help clients scale and adapt quickly.



Values

Honesty, integrity, and respect.
Accountability.
Client focus.
Continuous improvement.



Mission

We provide flexible business solutions that help clients scale and adapt quickly.



Vision

As a trusted solution provider and partner, help organizations become more agile with applications that work the way they do.

Agiloft has grown through a strong focus on engineering excellence and absolute dedication to world-class customer service. These values reflect the talent, experience, and commitment of its employees and partners

Founded in 1991, Agiloft worked on major development projects for Cisco, Compaq, 3Com, and others before launching SupportWizard in 1996. Although we designed SupportWizard as a customer support and helpdesk application, it was so flexible that customers began extending it to meet their needs in other areas.

We soon realized how much overlap there was between enterprise applications. They all needed workflow, email integration, business rules, graphical reports, API connectors, etc. Only the data model differed from program to program. The tables, fields and workflows were specific to each application.



609 - 1420 Blair Towers Place, Ottawa, ON Canada K1J

2021-03-23

Innovations™

800-232-8457

info@rjrinnovations.com

